



Winemaker: Rosanna, Daniele, and Antonella Lequio
Generation: 4th

TRE DONNE

Barbera d'Alba DOC Donna Rossa

Made by sisters Rosanna, Daniela and Antonella Lequio, this Barbera from Neive is made from 30-48 year old vines grown on a windswept hill at 200-300 meters. Bright and clear-headed, the wine is primarily unoaked, with just 20% spending a year in French tonneaux before release. While this elevates the weight just a bit and helps ensure a smooth mid-palate, the style is nonetheless subalpine. Black cherry, juicy pomegranate, and earthy undertones complete the classic Piedmont experience!

WINEMAKER BIOGRAPHY

For the past 30 years, this estate in the Barbaresco DOCG has been run by women: along with their loved ones, sisters Rosanna, Daniela and Antonella Lequio do everything themselves from soil to bottle. With some of their own daughters now studying enology, this may be the family's first generation of women winemakers, but certainly not the last!

ENOLOGIST

Gianfranco Cordero



TASTING NOTES

Color Deep ruby red
Nose Mature black cherry
Palate Black cherry and pomegranate with earthy undertones
Finish Clean, balanced, and food-friendly



VINEYARD & VINIFICATION

Vineyard Location	Barbera d'Alba DOC, Piedmont
Vineyard Size	15 ha
Varietals List	100% Barbera
Farming Practices	Certified members of The Green Experience in Piedmont (sustainable, eco-friendly practices with no chemical herbicides); grapes picked by hand
Elevation	200-280 m
Soils	Calcareous Clay
Maturation Summary	In Steel for 80% for 12 months and Bottled for 6 months
In Steel	80% for 12 months
Alcohol	13.5 %
Acidity	5.79 g/liter
Residual Sugar	3.1 g/liter
Annual Production	35,000 bottles



AUGUSTIMPORTS
WINES • SPIRITS • INNOVATIONS



TRE DONNE

Much as he loved his daughters, back in the 1980s, winemaker Alessandro Lequio was hesitant to hand his family's winemaking tradition over to women. "Just marry a good winemaker," he would tell them. Just as stubborn as their father, however, Rosanna, Daniela and Antonella all staunchly refuted this notion, assuring him that they would one day earn his trust. In the end – and assuming they'd concede – he agreed to turn everything over if they could pass three years of rigorous enological tests, culminating in a single vintage which he, himself would judge. To everyone's surprise, the sisters persisted. Moreover, they actually won more awards in their first year of production (1988) than Alessandro had in his entire career! Deeply impressed, and true to his word, Sandro handed the estate over to his daughters, even allowing them to initiate the "Tre Donne" brand.

While everyone in the family (yes, even the men) lend a hand with the wines, today this 15-hectare, soil-to-bottle estate continues to be run by women. Rosanna, the middle sister, manages all aspects of production (along with her husband, Piernicola, who's often the social face of the estate); Daniela, the youngest sister, runs point in the cellar and is assisted by her two daughters, Alice and Elisa (ages 17 and 15), both of whom are studying enology in Alba; Antonella, the eldest sister, keeps everything ship-shape and oversees the company's finances. Even Donna Bruna, their mother, is still going strong at 80 years – among other things, she still supervises the harvest!

To clarify, Tre Donne owns 15 hectares in Neive and have long-term contracts to lease a few additional hectares outside the Barbaresco zone, allowing them to also produce Barolo and Gavi di Gavi. Altitudes on their hill, Serragrilli, range from 190-300 meters, and they have a significant rotation of old vines. Their youngest Barbera vines are 30 years old, for example, and the Nebbiolo for their cru Barbaresco was planted in 1951! While non-certified, vines are cultivated organically, and the estate is officially part of Piedmont's "Green Experience" program. (Certification requirements are similar to those for the EU's "bio" label, and also include maintaining habitats for various birds and the protection of pollinators. For more information, you can visit this website: <https://www.thegreenexperience.it>.)

REGION

PIEDMONT

As the name might suggest, Piedmont (trans. 'foot of the mountain') lies in the NW corner of Italy, with Alps shielding it on two sides. 40% of the region is in fact mountainous, and an additional 30% covered in subalpine hills. Borders are shared with Switzerland to the north and France to the west, with the Mediterranean coastline just 90 minutes south. This dual proximity lends itself to bold, structured wines that stand the test of time: ice-cold air from the Alps blows down at night, replacing the warm afternoon temperatures afforded by Mediterranean breezes. These significant diurnal swings allow grapes to develop over longer periods of time, often deepening their natural tannic structure.

Often described as the "Burgundy" of Italy, few would fail to place Piedmont among the world's very finest wine regions. This reputation has been earned in part thanks to its numerous small-scale, family-operated wineries and a near obsessive focus on quality. With entire villages dedicated to the production of wine, it's not unusual to hear stories of winemakers who "sleep amongst their vines", or profess goals such as "making better wine than the French".

Importantly, the region is home to more DOCGs than any other in Italy. Barolo and Barbaresco (accounting for just 3% of Piedmont's production) are just the tip of the iceberg. The Nebbiolo grape alone makes up 13 DOC/DOCG certified wines, and, thanks to topographical variation, the differences between one tiny town and the next can be astounding. With their different altitudes and expositions, for example, the Langhe hills around the town of Alba are Italy's answer to the Côte d'Or. Even though Nebbiolo has a reputation for big tannins and long-term aging, many of the sub-regions (i.e. Langhe, Alba) produce softer styles with a similar weight to whole-cluster Pinot Noir. Single vineyards in close proximity can produce very different wines, which is also why we see so many single-vineyard bottlings.

BARBERA D'ALBA DOC

Located on the steep, subalpine slopes of Alba and the surrounding Langhe hills, this DOC overlaps both the Barolo and Barbaresco zones (where most vintners producing the "big B's" also grow Barbera). With its naturally low tannins and high acidity, Barbera thrives in the same chalky, limestone-rich soils, and winemakers often plant it anywhere the more finicky Nebbiolo refuses to thrive. To qualify for the DOC, wine must be at least 85% Barbera (the only other variety it can legally contain is Nebbiolo) but there are no aging requirements. (Except for the Superiore label, which mandates a minimum of 4 months in the barrel.) While similarities abound, Barbera d'Alba is generally considered a bit bolder and more age-worthy, while Barbera d'Asti is viewed as more delicate and elegant. In part, this is due to lower altitudes and less dramatic swings in diurnal temperatures.

Historically used as a blending grape to help soften the tannins of bulk wine, Barbera has only more recently started to come into its own. As winemakers began upgrading their viticulture and craftsmanship in the 1990s, a wider audience began discovering how delightful Barbera could be, particularly when made in the hills around Alba and Monforte d'Alba (in the province of Asti). Specifically, producers began thinning bunches, leading to much lower yields, and some began experimenting with French oak barriques, leading to more global recognition.



AUGUSTIMPORTS

WINES • SPIRITS • INNOVATIONS