



2022 FALL PRESALE  
DIRECT IMPORT





## Ciao, amici!

Once again, August Imports & Small Vineyards are excited to present our Fall Direct Import series. As always, these are some of our most allocated wines, coming and going with the seasonal trade winds, with many designed to retail at \$20 or under. Regardless of price point, our selections come from some of the finest small producers in Europe - nearly all wines are single estate, picked by hand, and terrifically low yield.

For those already familiar with our presale program, you'll recognize new-vintage favorites, like the Monte Tondo Corvina IGT and Martoccia di Luca Brunelli Rosso di Montalcino DOC. We're also happy to announce the return of estates like La Quercia, Marchetti, Tenute Ponte... and will of course showcase a number of wines making their U.S. debut.

While there are no minimums, *beyond the need to order full cases*, please note that no extra stock will be made available. Consider this to be a self-allocation: your own private supply shipped to order.

All pre-orders must be received by August 30th, 2022.

Please direct all queries to our Seattle office: **206-933-6767** or email Zeke Ponto: [zponto@augustimports.com](mailto:zponto@augustimports.com)

### EXCITING NEW FALL SELECTIONS!



**PITZNER**  
WINERY & SUITES



**MADAUDO**  
1945



**MASSERIA DEL FEUDO**



**Giró Ribot**

**NV Masia Parera Cava Brut DO**
[CASE ORDER](#)

Spain - Penedes.Cava DO

50% Macabeo,30% Xarel·lo ,20% Chardonnay

With deep roots in both the Penedès region of Spain and the Champagne region of France, the Giró Ribot's are cultured, distinguished people making cultured, distinguished wine. In the span of five generations, they have acquired a mastery of Cava, with this Brut a prime example. Delicate perlage, deep minerality, and intoxicating white flower and baby mushroom aromas make this wine memorable and delightful. Not disgorged until it is ordered, this is a serious méthode champenoise at a great value!

**Cantine Madaudo**

**NV Grillo Cuvee Spumante Extra Dry Sicilia DOC**
[CASE ORDER](#)

Italy - Sicily.Sicilia DOC

100% Grillo

A true extra dry, this friendly sparkler from the environs of Sambuca in Sicily (Agrigento) is playful from start to finish. The nose offers subtle lemon-lime aromas with hints of minerality and peach candy, while the palate yields warm citrus and just a touch of sweetness. Not overly dry on the finish, it's the perfect companion to antipasti or grilled seafood, and a great, southern Italian alternative to Prosecco.

**Monte Tondo**

**NV Soave DOC Spumante Brut**
[CASE ORDER](#)

Italy - Veneto.Soave DOC

100% Garganega

The Monte Tondo estate has become the standard-bearer for high-quality Soave, crafting wines that are classic but stylish, and boasting mineral-rounded fruits and complexity that make us re-think what Garganega can do. Their remarkable sparkling Soave is quite rare (1 of only 6 DOC Classico sparklers produced) and hails from their high altitude vines above the town. Rich clay soils, spontaneous fermentation and 4 months on the lees add to its overall expressiveness and sophistication.

**Guerra Albano**

**NV Ribolla Gialla Brut**
[CASE ORDER](#)

Italy - Friuli-Venezia Giulia.Friuli Colli Orientali DOC

100% Ribolla Gialla

With just 10 hectares of vines in the Colli Orientali DOC, Guerra Albano is a discovery we're exceptionally proud of at Small Vineyards. Here, 40-year-old vines and an average of just 900 grams (less than 1 bottle) per plant help deliver a sparkling wine with true poise and complexity. With an array of orchard fruit and lively minerality, this Brut also exhibits the estate's trademark "marrow" quality that bespeaks of soft minerals and salt. The bubbles are soft and silky, with an elegant, lingering finish.

**Weingut Frank**

**NV Frizzante Secco Gruner Veltliner**
[CASE ORDER](#)

Austria - Niederösterreich.Weinviertel DAC

100% Gruner Veltliner

The global bubbly movement continues! This charming sparkler has all the street appeal of Prosecco, but comes from a tenth-generation producer who has mastered Gruner Veltliner. Farming his vines in the coolest, driest corner of Austria, Harald Frank sets aside a small amount of fruit for this wine (just enough to make a single, small tank). And like everything he produces, this frizzante is bright, clean, and streamlined... in this case with a mid-palate that offers up ripe orchard fruits and springtime blossoms. To say it goes down easy is a serious understatement. Prost!

**Masseria del Feudo**

**2021 Sely Pet Nat Rose Sur Lie**
[CASE ORDER](#)

Italy - Sicily.Sicilia DOC

100% Nero d'Avola

By nature, even Pet Nats from a single estate of quality can be capricious, changing from one year to the next... so it helps to have a small producer with a watchful eye at the helm. Enter Francesco Cucurullo, whose certified organic, monovarietal Pet Nat impresses with its complexity, sense of direction, and evolution in the bottle. A wide array of aromas and flavors - from cherry and pomegranate to porchetta and citrus blossom - help to set this central Sicilian wine apart. With only 2000 bottles made, it's truly a rare bird in flight!

**La Quercia**
**2021 Santapupa Montonico Superiore DOC**
[CASE ORDER](#)


Italy - Abruzzo.Abruzzo DOC

While production levels remain low in Abruzzo and the grape is more commonly associated with Calabria, Montonico has a 400-year history in the hills south of Teramo and is slowly staging a comeback. In the hands of expert winemaker Antonio Lamona, we get to experience this white powerhouse in all its delicious simplicity: warm citrus and an ample weight to rival Pecorino's, along with a freshness and zip that recalls Verdicchio. Enjoy with grilled seafood, mushroom risotto, and fresh, grassy cheeses. Only 200 cases imported!

100% Montonico

**Jordanov**
**2021 Zilavka**
[CASE ORDER](#)


Macedonia - Povardarie.Tikveš

Over the years, Zilavka (pron. "jhee-lahv-kah") from Herzegovina has trekked it's way over the mountains of Kosovo and Montenegro to land in the hot, fertile plains of North Macedonia. This intriguing grape variety is high in natural acidity but ripens quickly, so it takes a steady hand and a watchful eye to mine it for all its potential. Here, Jordanov hits on all cylinders: warm citrus, minerality, and Mediterranean blossoms combine with a rich and balanced mouthfeel... at a price that makes the exploration fun and easy!

100% Zilavka

**Pitzner**
**2021 Buchsenöffner Cuvee Bianco**
[CASE ORDER](#)


Italy - Trentino-Alto Adige.Alto Adige - Südtirol DOC

90% Muscat Blanc,10% Pinot Grigio

With its "Wow!" aromatics, this sub-alpine cuvee is a wine you could simply smell for days and walk away satisfied. But then, of course, you'd be missing out on its wonderful, mouth-filling viscosity, perfectly balanced acidity, and long, symphonic finish... Ironically, because Markus and Thomas Pitzner choose to weave 10% Pinot Grigio into their dry Moscato (to lend the wine a bit of added roundness and structure) this resplendent white from South Tyrol doesn't qualify for a DOC... or even an IGT. As a result, we guarantee it will be the best vino di tavola you'll have all year! Only 5800 bottles made from less than a

**Tenuta Ponte**
**2021 Fiano di Avellino DOCG**
[CASE ORDER](#)


Italy - Campania.Fiano di Avellino DOCG

100% Fiano

With aromas and flavors that speak of a warm and dusty lemon grove, this absolutely gorgeous Fiano di Avellino possesses a perfectly balanced acidity and long, enticing through-line of minerality. As with all their whites, Small Vineyards producer Tenuta Ponte transforms their medium-aged vines into a wine with clarity, typicity, and purpose. High altitude and cool, calcareous soils help guarantee a long, slow ripening period, enhanced aromatics, and a marked elegance in the glass.

**Guerra Albano**
**2021 Pinot Grigio Friuli Colli Orientali DOC**
[CASE ORDER](#)


Italy - Friuli-Venezia Giulia.Friuli Colli Orientali DOC

100% Pinot Grigio

3rd generation Collio winemaker Dario Guerra describes his family as being "students of the leaves". They spend hours each day carefully sculpting individual plants to help guide exposition. Perched at 200-220 meters near the border with Slovenia, cooler temperatures, 45 year-old vines and excruciating low yields lend Dario's Pinot Grigio an unparalleled concentration and viscosity. A study in nature and mathematics, this wine is a weave of Friuli's telltale tropical fruits and velvety tannins.

**Guerra Albano**
**2021 Malvasia Friuli Colli Orientali DOC**
[CASE ORDER](#)


Italy - Friuli-Venezia Giulia.Friuli Colli Orientali DOC

100% Malvasia

Winemaker Dario Guerra is a 3rd generation vintner in the Colli Orientali village of Montina. He loves to take indigenous varietals and craft wines with "towering acidity!" and "potent fruits!" (his enthusiastic words). With this Malvasia, Dario delivers a remarkably bright, viscous wine that delivers on this dual mission. With deep minerality and aromas of melon, dried mint and stone fruit, there is a depth and length to the wine that speaks perfectly of the Colli Orientali, one of the great white wine regions of the world.



2022 Fall Direct Imports

**TASTING NOTES****Cantina del Morellino****2021 Cala Civetta Ciliegiolo Maremma Toscana DOC**[CASE ORDER](#)

Italy - Tuscany.Maremma Toscana DOC

100% Ciliegiolo

Believed to be a parent to Sangiovese (based on DNA evidence) Ciliegiolo certainly has plenty of telltale cherry aromas and flavors to offer. That said, this grape is slightly different than its offspring: richer in phenols and darker in color, it has softer, rounder tannins and less acidity, making it the perfect, approachable glass with a classic Tuscan meal. In the case of Cala Civetta, the wine is lean and clean, with a high-energy mouthfeel, ripe fruit, and a crowd-pleasing finish. A wonderful option from the Maremma that is both familiar and fresh at once.

**Monte Tondo****2021 Corvina del Veneto IGT**[CASE ORDER](#)

Italy - Veneto.Veneto IGT

100% Corvina

When an expert wine-nick like Gino Magnabasco puts a glass of wine in front you, we've learned to just say "thank you". The award-winning winemaker seems to never disappoint. This clean, unoaked red from Valpolicella positively sings with soil-driven slate, bright pomegranate, and potpourri. Two-decade-old vines and low-yield picking give it purpose, even at an affordable price. With its light body, it is outstanding with all white meats (fish or fowl), and continually leaves us wanting just a bit more!

**Cantine Madaudo****2021 Barone di Bernaj Nerello Mascalese Terre Siciliane IGT**[CASE ORDER](#)

Italy - Sicily.Terre Siciliane IGT

100% Nerello Mascalese

With grapes grown in high the Etna DOC, this unoaked, declassified affordable delivers firm tannins and plenty of terroir with its smoke-and-ash take on Nerello Mascalese. The dark plum and cherry fruit, while present, play second fiddle to both the wine's structure and earth tones - perfect for pairing with anything off the grill, from filet mignon and lamb kabobs to an earthy Portobello mushroom.

**Marchetti****2021 Due Amici Montepulciano Rosso Conero DOC**[CASE ORDER](#)

Italy - Marche.Rosso Conero DOC

90% Montepulciano,10% Syrah

For over a decade, Maurizio Marchetti and Antonio Sanguineti have playfully competed to see who can make the best Italian wine. Along the way, neither has ever "won" their little competition, but they have earned a great respect and fondness for each other. So they decided to join forces and make a great wine together. They call it "Due Amici" - two friends. The inky, muscular complexion of the Montepulciano grape has a lush mid-palate and a long, dusty finish, with aromas of rhubarb preserves, dark chocolate, and herbs. A touch of Syrah gives it a boost of fruit and rounds out the edges.

**Les Asseyras****2020 Cotes du Rhone Rouge AOP**[CASE ORDER](#)

France - Rhône.Côtes-du-Rhône AOP

60% Grenache,30% Syrah,10% Carignan

Tending vines that grow on an ancient riverbed, fourth generation producer Etienne Blanc takes pride in three things: protecting the environment, honoring his dad's memory, and making small batch wines that sing of the sub-alpine Rhône. With his rugged good looks, he probably could have been an actor, but growing up in the village of Tulette (20 kms north of Gigondas), farming and enology have long been his sole calling. Here, 25 year-old vines lend themselves well to a CDR that is soft, well-integrated, and fruity, offering up flavors of currant, plum, and earth spice. The perfect introduction to this true

**Martoccia di Luca Brunelli 2020 Rosso di Montalcino DOC**[CASE ORDER](#)

Italy - Tuscany.Rosso di Montalcino DOC

100% Sangiovese Grosso

From Luca Brunelli's tiny hilltop estate, this Rosso di Montalcino could stand as the classic prototype, both for its dignified structure and its approachable, wonderfully bright fruit. In America, we do not drink a lot of Rosso di Montalcino, but we should. And Luca's is a powerful reminder why: it is muscular yet friendly; serious but never ostentatious. We can hardly imagine a better wine for everyday enjoyment. Bright cran-cherry and slate aromas couple with smooth, integrated tannins and a thoughtful, composed finish.

**Pitzner**
**2021 Scharfegg Lagrein Sudtirol Alto Adige DOC**


Italy - Trentino-Alto Adige.Südtirol - Alto Adige DOC

[CASE ORDER](#)

100% Lagrein

Like so many ancient, alpine varieties, with their strong acidic backbone, angular tannins, and slight astringency, Lagrein can sometimes be as stand-offish as it is delicious and intriguing. Thankfully, this small batch rendition offers us a seamless bridge to the Südtirol, with its ripe, dark cherry and neo-classical style. Earthy, forest-driven layers add to its appeal, including a fantastic (and unexpected) pop of black pepper at the end! Just 1500 six-packs made.

**Guerra Albano**
**2020 Refosco dal Peduncolo Rosso Friuli Colli Orientali DOC**


Italy - Friuli-Venezia Giulia.Friuli Colli Orientali DOC

[CASE ORDER](#)

100% Refosco

"Wine is made in the vineyard, not the cellar," says winemaker Dario Guerra. "The cellar should only influence about 10% of what you do." Toward that end, he and his family spend countless hours each month tending to their low-yield, dry-farmed vines, and treating each plant like an individual. In the end, their Refosco comes in at less than 1 bottle per plant! This classic monovarietal red from Colli Orientali is made using 2 different clones - one emphasizing structure, the other aromatics. It is taut, delightfully precise, and energetic, with dark forest fruits and a spicy personality drawn directly from the

**Masseria del Feudo**
**2021 Syrah Sicilia DOC**


Italy - Sicily.Sicilia DOC

[CASE ORDER](#)

100% Syrah

Favoring typicity over largesse, hands-on Sicilian producer Francesco Cucurullo chooses not to oak his elegant, high altitude, small-batch Syrah. After an early September harvest, the wine simply spends 4-5 months in concrete before bottling. The end result is a wine that is powerful in terms of structure, but nuanced in terms of fruit. Subtle, Mediterranean layers like oil cured olive, tarragon, fennel and tar add to the wine's intrigue and complexity. Only 400 cases made from just a single hectare of vines!

**Castelbarry**
**2019 Seul l'Avenir m'Interesse Terrasses du Larzac AOP**


France - Languedoc.Terrasses de Larzac AOP

60% Syrah,30% Grenache,10% Mourvedre

Synonymous in France with the back to earth movement of the 1970's and a spirit of youthful resistance, the high, warm, and remote hills of Larzac have more recently earned the spotlight because of their wines. Benefiting from both the generosity of Languedoc fruit and, importantly, cool evenings and sub-alpine winds, this cru delivers a large, unctuous palate backed by a remarkable spine of acidity. Brambly cassis, black olive, and Mediterranean herbs round out this impressive, powerful experience!

**Tenuta Ponte**
**2017 Taurasi DOCG**


Italy - Campania.Taurasi DOCG

[CASE ORDER](#)

90% Aglianico,10% Piedirosso

The product of lush, warm, Campanian days and cool, tempered evenings, this monument to Aglianico delivers with its formidable tannic structure, volcanic typicity, and old vine integration. A layer of Piedirosso (another ancient, black-skinned, local variety permitted in Taurasi) helps to soften the earthy mid-palate and adds a hint of bramble. Artisanal low yields add to this wine's already fantastic concentration. Just 900 six-packs made.

**La Quercia**
**2014 Montepulciano d'Abruzzo Colline Teramane DOCG**


Italy - Abruzzo.Montepulciano d'Abruzzo Colline Teramane DOCG

[CASE ORDER](#)

100% Montepulciano

Over the last decade, La Quercia has quietly emerged as one of the most important qualitative wineries in Abruzzo. Antonio Lamona's (non-certified) organic, old-vine, low-yield recipe offers exceptional wines every year. Enter the estate's flagship Montepulciano, the Colline Teramane DOCG Riserva. Made from 50 year-old vines and aged for two years, this is an enophile's delight. With notes of cocoa, rhubarb, blackberry and herbs, it has a classic, yet lush mouthfeel. Arguably the estate's best-ever wine.



2022 Fall Direct Imports

## TASTING NOTES



Marchetti

2018 Villa Bonomi Conero Riserva DOCG

CASE ORDER



Italy - Marche. Conero DOCG

100% Montepulciano

One of the boldest expressions of the Montepulciano varietal we have ever tasted, this powerful, sleek, and muscular wine ages 14-18 months in the barrel and hails from Marchetti's oldest, single estate vines. With enticing layers of plum, exotic spice, cured meat, vanilla, and bitter, dark chocolate, this powerhouse should go on delivering for 20 years past its vintage!