

2021 FALL PRESALE DIRECT IMPORT





RELIABLE RETURNS and EXCITING NEW FALL SELECTIONS!

Fall DI 2021 / Suggested Retail Pricing

Marchetti

ITALY

7 Note Brut

With its bright acidity, slight bitterness, and crisp array of citrus flavors, Verdicchio is a natural candidate for an affordable bubbly. Here, winemaker and agronomist Maurizio Marchetti teams up with longtime friends to weave it together with Chardonnay and Trebbiano to create an affable, everyday alternative to Prosecco. Just dry enough to be considered a brut, this wine should appeal equally to those who typically lean toward extra dry. Try it with fresh oysters, aged Pecorino, or a bowl of mac and cheese!



\$13.99 NV 6/750ml

Giró Ribot Masia Parera Cava Brut DO

A fascinating, storied family, the Giró family has deep roots in the Penedes region of Spain, and also in the Champagne region of France. In a word, they are cultured, distinguished people making cultured, distinguished wine, and have for at least five generations. In that span, they have acquired a mastery of Cava, with this Brut a prime example. Delicate perlage, deep minerality, and intoxicating white flower and baby mushroom aromas make this wine memorable and delightful. Not disgorged until it is ordered, this is a serious methode champenoise at a great value!



\$12.99

12/750ml

AUSTRIA

NV

Monte Tondo

Soave DOC Spumante Brut

ITALY

The Monte Tondo estate has become the standard-bearer for high-quality Soave, crafting wines that are classic but stylish, and boasting mineralrounded fruits and complexity that make us re-think what Garganega can do. Their remarkable sparkling Soave is quite rare (1 of only 6 DOCG sparklers produced) and hails from their hail altitude vines above the town. Volcanic soils, spontaneous fermentation and 4 months on the lees add to its overall expressiveness and sophistication.



\$17.99 NV 6/750ml

Cantina del Morellino

ITALY

Cala Civetta Vermentino Toscana IGT

Lush in terms of body, but clean and zesty on the palate. this Vermentino performs the way we'd expect when wellmade near the Tuscan coastline. While there are hints of minerality, the story of the wine revolves around its ample mouthfeel and warm climate, low yield fruit. The Cantina del Morellino is a true coop, with farmers owning an average of under 5 acres and doing everything by hand. Perfect anytime of year in lieu of Pinot Grigio or, for that matter, even an unoaked Chardonnay.



\$11.99 2020 12/750ml

Macchialupa

ITALY

Beneventano Falanghina IGT

The product of verdant, high altitude hills and meticulous farming, this small production Falanghina from the province of Benevento provides a friendly bridge to the Old World. Driven by warm meyer lemon and orange blossom, the fruit is ample and inviting, while the overall style remains clean and unoaked. With just enough acidity to pair well with hearty seafood or creamy cheese, it's sure to please in tandem with food or on its own. Adding to its appeal, the 2020 vintage is a first-time import the U.S.



\$19.99 2020 12/750ml

Weingut Frank

Grüner Veltliner, Weinviertel DAC

You want winemaking history? How about 10 generations of Frank family goodness, making their classic wines on the same land. In NE Austria in the Niederösterreich, Harald and Johanna Frank see themselves equally as caretakers of a legacy as much as winemakers - and their Weinviertel Gruner is worthy. Typically styled but deftly made, this is an exquisitely vertical wine, lean, linear and clean, under-pinned with heaping spoonfuls of crushed rock and briny-ness from the loam soil. We've looked for years to find a Gruner that has it all, and by George, we think we've found



\$14.99 2020 12/750ml

Cantina del Morellino

Cala Civetta Cilegiolo Maremma Toscana DOC

Believed to be a parent to Sangiovese (based on DNA evidence) Ciliegiolo certainly has plenty of telltale cherry aromas and flavors to offer. That said, this grape is slightly different than its offspring: richer in phenols and darker in color, it has softer, rounder tannins, fuller body, and less acidity, making it the perfect, approachable glass with a classic Tuscan meal. In the case of Cala Civetta, the wine is ripe yet clean, with a highenergy mouthfeel and crowdpleasing finish. A wonderful option from the Maremma that is both familiar and fresh at once.



\$11.99 2020 12/750ml

Tre Donne

ITALY

Roero Arneis DOCG Donna Chiara

Crisp, clean, and possessing the "weight without wood" the varietal is well known for, Tre Donne's Roero Arneis lives up to every expectation. With roots diving deep into tufo clay, the 35-year-old vines yield a wide array of complex aromas and flavors - from its prominent stone fruit and piercing minerality to more subtle layers of quince, mushroom, and lemon verbena. Sisters Rosanna, Daniela, and Antonella Lequio continue to impress with their mastery of monovarietal classics from Piedmont!



\$19.99 2020 12/750ml

Monte Tondo Corvina del Veneto IGT

ITALY

When an expert wine-nick like Gino Magnabasco puts a glass of wine in front you, we've learned to just say "thank you". The award-winning winemaker seems to never disappoint. This is his avante-garde, wonderfully fresh and ripe un-oaked Corvina. With 2-decade old vines and low-yield picking, this wine sings with soil-driven flavors of slate, pomegranate, and potpourri. Due to its light body, we found it's outstanding with all white meats (fish or fowl), and continually leave us wanting just a bit more! A really fresh red wine, beautiful to serve a bit fresh, even just out from the fridge.



\$9.99 2020 12/750ml

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Palamá

ITALY

Arcangelo Negroamaro IGT

From larger-than-life winemaker Nini Palamà, comes this powerfully built, yet enchantingly elegant Negroamaro named for Nini's father and mentor, Arcangelo. This vibrant Negroamaro from Salento is at the cutting edge of Puglian winemaking today. Clean, yet not stripped of character, it boasts layered aromas of steeped spices. A fantastic value, we would humbly place this wine amongst the best, most expressive, fresh-style wines from anywhere.



\$10.99

12/750ml

2019

Cantine Europa

ITALY

Sibiliana Roceno Nero d'Avola Sicilia DOC

Historically, Nero d'Avola had a reputation in Italy for being hard to drink - with its wild bramble and rustic tannins, it was often what they described as "spigaloso" or "edgy". In the past decade especially, that reputation has rapidly been changing thanks to wines like this one. Low in yield and high in quality, this unoaked Nero d'Avola from western Sicily showcases loads of Amarena cherry, tobacco, and round, balanced tannins, making it easy to advance to the next glass! Perfect with zesty pasta, roasted meats, and Napolitanastyle pizza.

> **\$12.99** 2020 12/750ml

Tre Donne

Darc Rosso Donna Bruna

ITALY

After a hiatus of 10 years, this popular field blend from Tre Donce is back! The Barbera, Dolcetto and Friesa vines are all 30-40 years old, making the weave smoother, more integrated, and more elegant than ever. While technically a "table wine", the D'Arc is far from simple: with its low yields and suppleness in the glass, we get to enjoy the freshness of Barbara, earthiness of Pinot Nero, and structure of Dolcetto all in a single sip!



\$19.99 NV 12/750ml

Poderi Elia

ITALY

Barbera d'Asti DOCG Superiore Abletti

Federico Stella has very old Barbera vines on his Barbaresco estate, and he refuses to tear them out to make the more valuable wine, because the wines they produce are so tremendous. Thus, his Barbera d'Asti -which is spectacular and classically styled. The freshly pressed crahberries on the nose are delightful, and accentuated by lush, but bright pomegranate. As always with the wines of Federico Stella, the tannins are very softly integrated, always granular and unimposing. One of the best Barberas around.



\$18.99 2017 12/750ml

Marchetti Due Amici Montepulciano Rosso

Conero DOC

ITALY

For over a decade, Maurizio Marchetti and Antonio Sanguineti have playfully competed to see who can make the best Italian wine. Along the way, neither has ever "won" their little competition, but they have earned a great respect and fondness for each other. So they decided to join forces and make a great wine together. They call it "Due Amici" - two friends. The inky, muscular complexion of the Montepulciano grape has a lush mid-palate and a long, dusty finish, with aromas of rhubarb preserves, dark chocolate, and herbs.



\$10.99 2019 12/750ml

Palamá

ITALY

Arcangelo Primitivo IGP

Palamà is a small estate in a sea of gigantic producers–a speck of an island on the Salento Peninsula–and they would have it no other way. With perhaps the lowest yields in the entire appellation, Palamà is committed to the highest quality "everyday" wines that can be produced, without the fuss of new oak, just ripe, fresh, powerful fruit. His Primitivo is a delight; lush, yet bright and approachable, with notes of dark anise, cedar, and blackberry confit.



\$12.99 2019 12/750ml

Macchialupa

Campania Aglianico IGT

ITALY

Surrounded only by chestnut and olive groves, along with a profound, penetrating silence, Giuseppe Ferrara's Aglianico vines grow deep in the heart of Campania's hilly interior. Having spent a few years in the bottle, this wine has remarkably soft, integrated tannins, fruit that is perfectly balanced with its acidity, and a wave of the region's telltale spice. High altitude helps guarantee the wine's fresh style, without forsaking any of the backbone or character you'd expect from Irpinia's rustic, ancient varietal.



\$22.99 2017 12/750m

Palamá Metiusco Anniversario Salento IGP

ITALY

Benefitting from the Salento's sun-drenched Mediterranean climate and warm terra rosa soil, this Negroamaro is ripe, bold, and (almost) international in style. While it spends a full year in (largely neutral) barrels, the focus remains fully on the fruit, harvested just a touch later for this wine. Behind it all, however, a spine of earthiness hints at the old, dry-farmed vines and region's dusty Italian terroir. Try with grilled meats, spicy arrabiata pasta, and aged cheese.



\$26.99 2019 6/750ml

ITALY

Montepulciano d'Abruzzo Colline Teramane DOCG Riserva

Over the last decade, La Quercia has quietly emerged as one of the most important qualitative wineries in Abruzzo. Antonio Lamona's (noncertified) organic, old-vine, lowyield recipe offers exceptional wines every year. Enter the estate's flagship Montepulciano, the Colline Teramane DOCG Riserva. Made from 50 year-old vines and aged for two years, this is an enophile's delight. With notes of coccoa, rhubarb, blackberry and herbs, it has a classic, yet lush mouthfeel. Arguably the estate's best-ever wine.



\$27.99 2013 6/750ml



ITALY

offerings, this Riserva consists of only free run juice! With enticing layers of plum, exotic spice, cured meat, vanilla, and bitter, dark chocolate, this powerhouse should go on delivering for 20 years past its vintage!



\$23.99 2017 12/750ml

12/750ml

12/750ml

Monte Tondo

ITALY

Garganega Frizzante Verona IGT

Monte Tondo is regularly recognized as one of the top producers in all of Soave, having garnered a small mountain (a "poggio", if you will) of medals, awards, and ratings. From the same hillside cru used to produce their Soave Classico comes this "semi-sparkler", a delightful frizzante that is light, zippy, and truly delicious. You've rarely (if ever) had Garganega like this with aromas of citrus, pear blossom, and sea salt – all lifted by a gentle spritz. An intelligent, mineral-driven alternative to Prosecco, at a compelling price!

SMALL VINEYAR



\$11.99 NV 12/750ml

Palmento Costanzo

ITALY

Mofete Rosso Etna DOC



\$29.99 2017 6/750ml

Poderi Elia Padrun Langhe Nebbiolo DOC

ITALY

Federico Stella makes one of the finest Barbarescos in the world, and they have for three generations. But they have never applied their brilliance to a "basic" Nebbiolo -- until now. Finally, we get the intense, vibrant, old-vine fruit of the highest altitude estate in Barbaresco in a fresh, bright wine that makes your lips smack with tangy cherries, warm raspberry, salty chalk, cedar and chocolate. A great value that offers a connoisseur's Piedmont for everyday enjoyment.

is uncommon for reds. The

is vibrant and intense, with





\$29.99 2019 12/750ml

Macedon

MACEDONIA

Pinot Noir

From the country of Macedonia, this stunning Pinot is named for Alexander the Great (the original "Macedon"), and hails from an area noted as the "cross-roads of the ancient world, and the birthplace of wine". It originates in Gradsko, sharing the same latitude band as Burgundy and Russian River Valley. The 40+ year old vines grow where two major weather fronts collide: the Aral Mountain continental and the Greek Aegean, yielding virtually no rain and consistent wind. The result is a wine of terrific elegance and complexity, rich yet linear; pretty, but with depth and power. A phenomenal value.



ACEDO

SMALL VINEYA

12/750ml

